Company Tracking Number: JAMIE LUCY

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: Long Term Care Advertising - MC34815

Project Name/Number: Long Term Care Advertising/MC34815

## Filing at a Glance

Company: United of Omaha Life Insurance Company

Product Name: Long Term Care Advertising - SERFF Tr Num: MUTM-127083911 State: Arkansas

MC34815

TOI: LTC03I Individual Long Term Care SERFF Status: Closed-Filed-State Tr Num: 48262

Closed

Sub-TOI: LTC03I.001 Qualified Co Tr Num: JAMIE LUCY State Status: Filed-Closed

Filing Type: Advertisement Reviewer(s): Stephanie Fowler,

Harris Shearer

Implementation Date:

Author: Jamie Lucy Disposition Date: 03/17/2011

Date Submitted: 03/17/2011 Disposition Status: Filed-Closed

Implementation Date Requested:

State Filing Description:

### **General Information**

Project Name: Long Term Care Advertising

Project Number: MC34815

Requested Filing Mode:

Explanation for Combination/Other:

Market Type: Individual

Submission Type: New Submission Individual Market Type:

Overall Rate Impact: Filing Status Changed: 03/17/2011
State Status Changed: 03/17/2011

Deemer Date: Created By: Jamie Lucy

Submitted By: Jamie Lucy Corresponding Filing Tracking Number:

Filing Description:

Please see cover letter under the supporting documenation tab.

# **Company and Contact**

#### **Filing Contact Information**

Carly Cole, Product & Advertising Compliance carly.cole@mutualofomaha.com

Consultant

 Mutual of Omaha
 402-351-2476 [Phone]

 Mutual of Omaha Plaza
 402-351-5298 [FAX]

Company Tracking Number: JAMIE LUCY

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: Long Term Care Advertising - MC34815

Project Name/Number: Long Term Care Advertising/MC34815

Omaha, NE 68175

### **Filing Company Information**

United of Omaha Life Insurance Company CoCode: 69868 State of Domicile: Nebraska Mutual of Omaha Plaza Group Code: 261 Company Type: Life Insurance

Omaha, NE 68175 Group Name: State ID Number:

(402) 351-6910 ext. [Phone] FEIN Number: 47-0322111

-----

### **Filing Fees**

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

United of Omaha Life Insurance Company \$50.00 03/17/2011 45681512

 SERFF Tracking Number:
 MUTM-127083911
 State:
 Arkansas

 Filing Company:
 United of Omaha Life Insurance Company
 State Tracking Number:
 48262

Company Tracking Number: JAMIE LUCY

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: Long Term Care Advertising - MC34815

Project Name/Number: Long Term Care Advertising/MC34815

# **Correspondence Summary**

#### **Dispositions**

Status	Created By	Created On	Date Submitted
Filed-Closed	Stephanie Fowler	03/17/2011	03/17/2011

Company Tracking Number: JAMIE LUCY

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: Long Term Care Advertising - MC34815

Project Name/Number: Long Term Care Advertising/MC34815

# **Disposition**

Disposition Date: 03/17/2011

Implementation Date: Status: Filed-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: JAMIE LUCY

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: Long Term Care Advertising - MC34815

Project Name/Number: Long Term Care Advertising/MC34815

Schedule Item Schedule Item Status Public Access

Supporting Documentcover letterFiledYesFormPrint AdvertisementFiledYes

 SERFF Tracking Number:
 MUTM-127083911
 State:
 Arkansas

 Filing Company:
 United of Omaha Life Insurance Company
 State Tracking Number:
 48262

Company Tracking Number: JAMIE LUCY

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: Long Term Care Advertising - MC34815

Project Name/Number: Long Term Care Advertising/MC34815

### Form Schedule

Lead Form Number: MC34815

Schedule	Form	Form Type Form Name	Action	<b>Action Specific</b>	Readability	Attachment
Item	Number			Data		
Status						
Filed	MC34815	Advertising Print Advertisement	Initial		0.000	MC34815.pdf
03/17/2011						











Long-term care insurance underwritten by: **MUTUAL OF OMAHA INSURANCE COMPANY** United of Omaha Life Insurance Company





OR: LTC09M-OR, LTC09M-AG-OR, LTC09M-5ML-OR, LTC09M-10ML-OR; In PA: LTC09M-PA, LTC09M-AG-PA, WA, LTC09M-AG-WA, LTC09M-5ML-WA, LTC09M-10ML-LTC09U-10ML-OK; In OR: LTC09U-OR, LTC09U-AG-OR, LTC09U-AG-PA, LTC09U-5ML-PA, LTC09U-10ML-PA; In LTC09U-10ML-WA.

**This is a solicitation of insurance.** An insurance agent\*



# I'm Living Life My Way

I've always done things my way. Forged my own path. And that's exactly how I'm going to keep living my life. So I've made plans for the future. I know I'll probably need help someday, but it's going to be on my terms. That's why I purchased a long-term care insurance policy.

# I'm not going anywhere. This is my home, and it's where I belong.

There are a lot of happy memories in this house. And I plan to stay right here. My home is the center of my life, and my long-term care insurance policy will help me get the care I need here, where I'm most comfortable.

### My kids shouldn't have to take care of me.

I don't want to become a burden to my kids. I know they care about me. I just don't want them to have to care *for* me. I bought a long-term care insurance policy to help take care of the expenses, so we can focus on spending quality time together.

# I've always made my own decisions, and that's not going to change.

I don't want someone else making decisions about what kind of care I need or where I'm going to live. So, I've taken care of everything. Made plans in advance. I bought a long-term care insurance policy that will help me live life my way.

### I'm not willing to risk my retirement savings.

I know long-term care services are expensive. So I'm doing the smart thing. Helping to protect my retirement savings with a long-term care insurance policy. And that's helping me so I can live life the way I always planned.



# It's important for me to leave an inheritance for my kids.

I want to leave something for my kids and grandkids. And my long-term care insurance policy is helping me protect my assets. The policy may be in my name, but I bought it for my kids' future.

### Here's what I learned.

I thought long-term care insurance was just for nursing homes. But my insurance agent\* explained how a long-term care insurance policy may actually help me stay out of a nursing home by allowing me to get the care I need right in my own home. She also said that if I do end up needing assisted living or nursing home care, I have coverage. That's good to know.

Then I learned something else. Since I'm still young and healthy, I thought I had plenty of time before I needed to buy a policy. But my agent\* said the cost of a long-term care insurance policy is based on my age, so every year I wait, the cost goes up. She also said my health could change tomorrow and then I might not be able to buy a policy at any price. That was a risk I wasn't willing to take.

## I know this is right for me.

I bought a long-term care insurance policy from a family of companies I know and trust. Both Mutual of Omaha Insurance Company and United of Omaha Life Insurance Company have a history of strength and financial stability, so I know they'll be here when I need them.

### Want to learn more?

A long-term care insurance policy is helping me live life on my own terms. It can do the same for you. If you'd like to learn more, call your insurance agent\* today.

Company Tracking Number: JAMIE LUCY

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: Long Term Care Advertising - MC34815

Project Name/Number: Long Term Care Advertising/MC34815

# **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: cover letter Filed 03/17/2011

Comments: Attachment:

AR Letter App.pdf

### United of Omaha Life Insurance Company

A MUTUAL of OMAHA COMPANY Mutual of Omaha Plaza, Omaha, NE 68175, 402-342-7600



March 17, 2011

Arkansas Department of Insurance Attn: Compliance - Life & Health 1200 West Third Street Little Rock, AR 72201-1904

> NAIC #: 261-69868 FEIN #: 47-0322111 United of Omaha Life Insurance Company Long-Term Care Advertising Print Advertisement: MC34815

Enclosed for review by your Department is a copy of the above-captioned advertising. The form is new and is not intended to replace any previously approved form. It will be used with appropriate approved forms in your state.

This is a "print advertisement" which can be used in a variety of print formats including, but not limited to a flyer, poster, table top ad, mailer, postcard, newspaper or brochure. It may be printed in color or black and white and the size may vary based on its use. Any change in size will not affect the content of this advertisement.

Your notice of acceptance of this filing will be greatly appreciated.

Sincerely,

Corporate Compliance and Ethics Division

For Questions, please contact Carly Cole Phone: 402-351-2476; Fax: 402-351-5298 E-mail: advfilings@mutualofomaha.com

jl